

NYC'S TOP LEGAL DEALMAKERS



NYC LAW FIRMS WITH THE HIGHEST DOLLAR VOLUME OF LOANS DEALS

RANK	FIRM	TOTAL \$ VOLUME
1	Riemer & Braunstein	\$3.73B
2	Gibson, Dunn & Crutcher	\$3.63B
3	Sidley Austin	\$3.39B
4	Cadwalader, Wickersham & Taft	\$3.32B
5	Cullen and Dykman	\$2.34B
6	Shearman & Sterling	\$1.90B
7	Blank Rome	\$1.89B
8	Fried, Frank, Harris, Shriver & Jacobson	\$1.77B
9	Arnold & Porter Kaye Scholer	\$1.42B
10	McDermott Will & Emery	\$1.40B

Source: First published in the October 2018 issue of *The Real Deal*. TRD analysis of law firms recorded in NYC. Dept. of Finance records — either on mortgage agreement or assignment financing documents — on NYC commercial and residential transactions of \$1 million and above that closed between July 1, 2017, and June 30, 2018. Only firms that represented the lender were included.

NYC LAW FIRMS WITH THE HIGHEST DOLLAR VOLUME OF SALES DEALS

RANK	FIRM	TOTAL \$ VOLUME
1	Fried, Frank, Harris, Shriver & Jacobson	\$6.12B
2	Gibson, Dunn & Crutcher	\$1.20B
3	DLA Piper	\$1.14B
4	Stroock & Stroock & Lavan	\$1.04B
5	Greenberg Traurig	\$923.3M
6	Hunton Andrews Kurth	\$898.2M
7	McDermott Will & Emery	\$879.4M
8	Paul, Weiss, Rifkind, Wharton & Garrison	\$767.5M
9	Kirkland & Ellis	\$523.2M
10	Kasowitz Benson Torres	\$475.9M

Source: First published in the October 2018 issue of *The Real Deal*. TRD analysis of law firms recorded in NYC. Dept. of Finance records — either on deeds or other sales tax records (RPTT-RETT) — on NYC commercial and residential transactions of \$1 million and above that closed between July 1, 2017, and June 30, 2018, for buy-side transactions only. Deals where no tax was recorded were excluded.

For lending, Riemer & Braunstein — a 100-person firm headquartered in Boston with an office in New York — handled \$3.73 billion worth of loans for lenders in New York between July 1, 2017, and June 30, 2018, putting it in first place. That was up from \$3.1 billion the previous year, when it ranked ninth.

Riemer was followed by Gibson, Dunn & Crutcher, which handled \$3.63 billion in lender-side loans, including a \$315 million loan on the 573-unit rental 180 Water Street, where Metro Loft Management bought out partner Vanbarton Group last year. Interestingly, that was down from the \$4 billion-plus in debt deals that Gibson Dunn handled last year, when it ranked No. 4.

In sales, powerhouse real estate firm Fried, Frank, Harris, Shriver & Jacobson topped the list. The firm, which also took the top spot last year, worked on \$6.12 billion worth of deals — just on the buyers' side. That was a 55.6 percent increase from its \$3.92 billion last year and far more than any other firm on the ranking.

It was followed by Gibson Dunn with \$1.2 billion and DLA Piper with \$1.14 billion. Stroock & Stroock & Lavan and Greenberg Traurig rounded out the top five, with \$1.04 billion and \$923.3 million respectively. TRD